

LAP's 34th Assistant Principals' Conference

Developing Investigative Interviewing Skills for K-12 School Administrators

AGENDA

Monday, November 6, 2017

- 7 a.m. Registration/Continental Breakfast
- 7:50 a.m. Welcome/Opening Session
- 8 a.m. Session 1: Introduction and Behavior Symptom Analysis
Joseph Buckley
- 9:45 a.m. Curriculum Showcase
Visit Exhibitors
- 10:30 a.m. Session 1 con't:
Behavior Symptom Analysis
- 12 Noon Assistant Principal of the Year Awards Luncheon/Visit Exhibitors
- 1:15 p.m. Exhibitor Door Prizes
- 1:30 p.m. Session 2:
The Investigative Interview
- 2:45 p.m. Session 3:
The Steps of Positive Persuasion
- 3:45 p.m. Closing/Conference Evaluation

A detailed agenda will be available on our website www.lapprincipals.org when complete.

**Don't delay!
Register today!**



Joseph Buckley
Reid and Associates, Inc.

Joseph P. Buckley III is a forensic interviewer, detection of deception examiner, lecturer and consultant. Mr. Buckley is President of John E. Reid and Associates in Chicago, Illinois. He has been with the firm since 1971. He is co-author of four books The Investigator Anthology; Criminal Interrogation and Confessions; Essentials of

The Reid Technique; and, A Field Guide to The Reid Technique, as well as numerous articles and papers. He is a contributing author to *The Encyclopedia of Police Science* and the *Encyclopedia of Security Management*. He is a member of the International Association of Chiefs of Police, the American Society for Industrial Security, as well as numerous other professional organizations. Mr. Buckley has lectured extensively to law enforcement, government and business groups.

Session Descriptions:

Behavior Symptom Analysis: Discussion of verbal and nonverbal behavior symptoms that are displayed by a person who is telling the truth during a non-accusatory interview, as well as those displayed by a person who is withholding or fabricating relevant information.

The Behavior Analysis Interview: Discussion of how to phrase and ask the behavior provoking questions, and describe the type of answers to anticipate from the truthful and deceptive individuals.

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**Golden Nugget Hotel & Casino
Lake Charles**



The Golden Nugget has reserved a block of rooms for conference participants for **\$109 plus tax/night plus a resort fee.**

Please call **1-844-777-4653** to make your room reservations. When making reservations, please refer to the **Assistant Principals Conference** in order to receive the conference rate.

Rooms must be reserved by **October 13, 2017. CALL NOW** as rooms are limited.

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The Steps of Positive Persuasion: Discussion of developing the truth from the subject, beginning with how to initiate the confrontation; develop the theme; handle denials; overcome objections; and, use the alternative question to develop the admission.

LAP's 34th Assistant Principals' Conference will be held on Monday, Nov. 6 2017, at the Golden Nugget Hotel & Casino in Lake Charles. All assistant principals, principals, administrative assistants, coordinators, school counselors, and aspiring principals are encouraged to attend this professional conference.

Registration fees for **LAP members** will be **\$150** before **Oct. 13** and **\$175** after that date. **Non-member** registration fees will be **\$200**. Registration fees include continental breakfast, lunch, sodas/coffee, and door prizes.

Members:	Conference Registration
Pre-registration:	\$150
After October 21:	\$175
Non-Members:	\$200

Luncheon Guest: \$30
 Guest's Name _____

Name _____

School _____

Position _____ Parish _____

Address _____

City/ZIP _____

School Phone _____

Fax Number _____

E-Mail _____

Registration will be confirmed by e-mail

Mail to: **Louisiana Association of Principals**
 103 Crawford St.
 Winnfield, LA 71483

CHECKS MUST BE SENT WITH REGISTRATION

Non-Profit
 U.S. Postage
 PAID
 Winnfield, LA
 PERMIT NO. 727



Debra Schum, Executive Director
 103 Crawford St.
 Winnfield, LA 71483

CHANGE SERVICE REQUESTED



Thirty-Fourth Assistant Principals Conference



November 6, 2017

**Golden Nugget Hotel
 & Casino
 2550 Golden Nugget Blvd.
 Lake Charles, LA 70601**